Add up your Unit's income from sources other than popcorn, below.

Registration Fees	$ _____
New Member Initiation Fees	_____
Dues	_____
Other Income	_____
(C) Total Income other than from Popcorn	$ _____

Now, subtract your Unit's income from sources other than popcorn **(C)** from your total Unit expenses **(B)** to find the Income Required from Popcorn **(D)**.

	(B) Total Unit Expenses	$ _____
Minus	**(C)** Total Income Other than Popcorn	($ _____)
=	**(D)** Total Income Needed from Popcorn Sale	$ _____

4. INCOME PLANNER

Next, calculate the amount of popcorn your Unit and each Scout need to sell to meet your budget.

$ _____	÷	_____%	=	$ _____
(D) Income Needed from Popcorn Sale		Popcorn Commission%		Unit Sale Goal
$ _____	÷	_____	=	$ _____
Unit Sale Goal		Number of Scouts		Per Scout Sale Goal
$ _____	÷	$ _____	=	_____
Per Scout Sale Goal		Average Container Price		Container Goal Per Scout

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4800IYOS

Making Your Ideal Year of Scouting Real!

1. BRAINSTORMING

First order of business; get your Scouts together and come up with activity ideas. Have fun with it!

2. ACTIVITY CALENDAR

Next, plan your year, and be sure to include your Scouts in the process.

Month/Activity		No. Boys	Cost/Boy	Total Cost
Aug			$	$
Sept.			$	$
Oct.			$	$
Nov.			$	$
Dec.			$	$
Jan.			$	$
Feb.			$	$
Mar.			$	$
Apr.			$	$
May			$	$
Jun.			$	$
Jul.			$	$

(A) Total Activity Plan $ _____

3. BUDGET PLANNER

Now, add other Unit expenses to the activities you and your Scouts have planned for the year.

(A) Total Activity Plan $ _____

Scout

Registration, Insurance $ _____

Boys' Life _____

Uniforms _____

Advancements _____

Religious Emblems _____

Leader

Adult Training $ _____

Adult Leader Registration _____

Recognition Awards - Adults _____

Equipment

Current Needs $ _____

2-3 Year Needs _____

Operating

Popcorn Fast Start Prizes $ _____

Mailing & Postage _____

Miscellaneous Items _____

(B) Total Unit Expenses $ _____

Continued on back panel...